

HOME RESOURCE ANNUAL REPORT 2015



REDUCE, REUSE, REVIEW of 2015!

HOME RESOURCE hit some major milestones in 2015! We saw all-time high sales, hosted record-breaking events, launched exciting new programs and partnerships, and won **BEST GREEN BUSINESS** in the Missoula Independent's "Best of Missoula" awards. Our banner year was made possible through the support of community members who continue to shop, donate, volunteer, deconstruct, learn, and work alongside us to build – and celebrate! – Missoula's thriving culture of reuse.

OPERATIONS: Overwhelming community support for reuse and deconstruction led to our biggest year in materials diversion to date. Home ReSource **RETAIL** operations circulated 713 tons of reusable building materials back into action in Montana homes, offices, playgrounds, gardens, dog houses and bird houses in 2015. We know from sales and improved tracking – not to mention an increase in staff and an even bigger increase in perspiration! – that this is the highest diversion Home ReSource has achieved in a single year to date. Our **DECONSTRUCTION** operations hit high marks as well. We dismantled a greater number and wider diversity of buildings than ever before, which meant we recovered more materials and employed more people than at any point in our 9 year history of deconstruction in Western Montana.

COMMUNITY SUSTAINABILITY PROGRAMS: Our operational successes helped us launch our Community Sustainability programs in 2015. While they do not generate income, these programs drive our mission forward by converting strategic priorities into concrete programs. Home ReSource helped initiate Missoula's community-wide move toward Zero Waste by building **ZERO WASTE MISSOULA**, conducting outreach to Neighborhood Councils and civic groups, and piloting our **ZERO WASTE AMBASSADORS PROGRAM (ZWAP!)** to inspire 5th graders to knock out waste in Missoula! Members of Zero Waste Missoula helped produce the Moving Missoula Toward Zero Waste Guide, which was the first comprehensive resource for waste reduction in Missoula, and prompted Mayor John Engen to proclaimed April 2015 as Moving Missoula Toward Zero Waste Month. To top off a huge year, we drafted the Missoula Zero Waste Resolution, which was adopted unanimously by Missoula City Council in February 2016. We also expanded the job training opportunities we offer through our **WORK PROGRAMS** with our **YOUTH INTERNSHIP & APPRENTICE PROGRAMS (YIP & YAP)** and renewed our community-based skills-building classes and workshops.

local jobs created
through reuse:

37

store, office, pickups, and
deconstruction

participants in our
work program:

30

who worked a total
of 4,124 hours

number of community
volunteers:

166

who worked a total
of 3,634 hours

number of classes
and workshops:

10

involving 78 individuals,
59 of whom were LMI

Garden City Harvest Youth Harvester building a native birdhouse in the Home ReSource shop

FINANCIAL REPORT

Home ReSource hit the million dollar annual income mark this year, allowing us to provide 37 local jobs, launch three new community sustainability programs,

invest in needed infrastructure and upgrades while keeping 96 percent of that money in the local economy. While the Home ReSource Retail and Deconstruction operations earned the

bulk of the revenue, community donors stepped up in support of our programs and operations in new ways as well. Like retail sales and materials donations, most charitable cash contributions came in relatively small amounts. Nonetheless, those contributions generate an essential component of our budget and a major impact in our community!

**our most common
sale amount:**

\$5

42% of transactions
were for \$5 or less

**our average
sale amount:**

\$19.72

of 42,024 total
transactions

**value of materials
we gave away:**

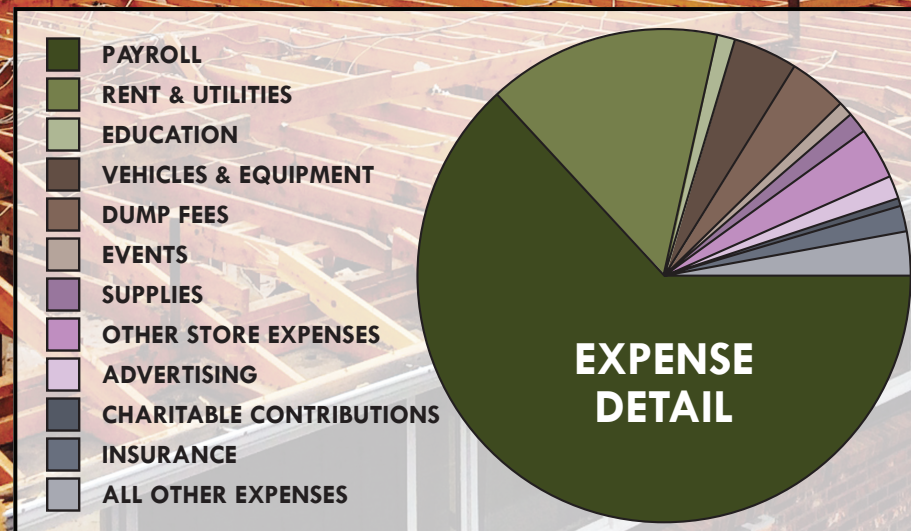
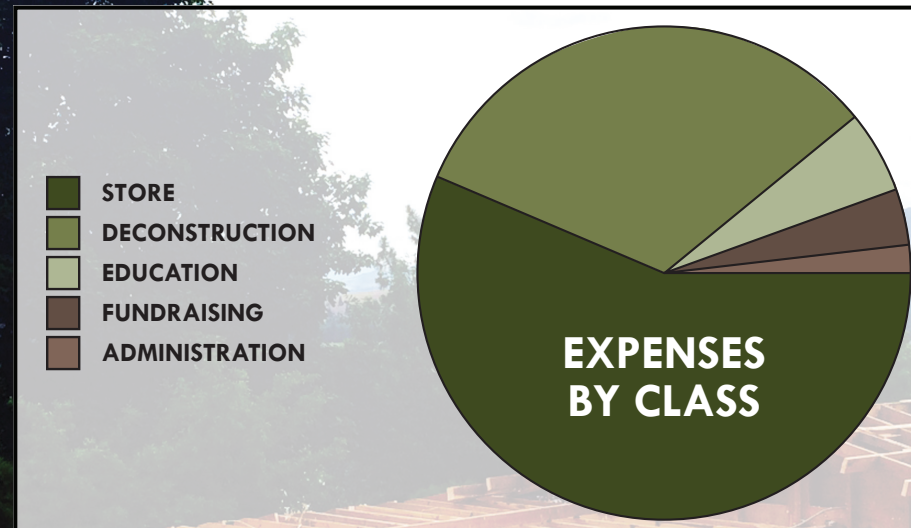
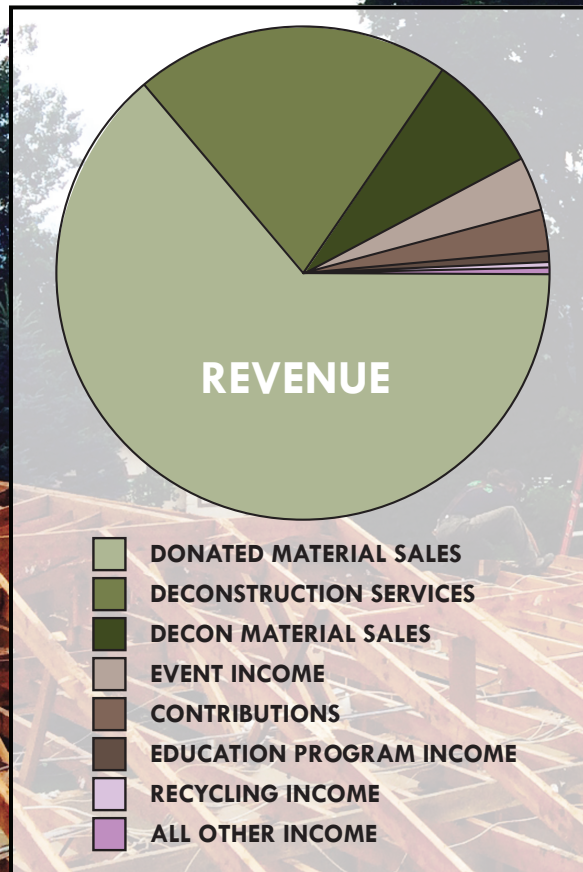
\$5155

through our Materials
Giving Program

**percent of revenue
we spent locally:**

96%

including payroll &
operating expenses



Full house removal in Miller Creek by Home ReSource Deconstruction

THANK YOU!

Donors

Amy Cilimburg
Ann Quirk
Beverly McNamara
Bruce Gentry
Catherine Ipsen
Catherine Filardi
Collin Todd
David & Joey Banks
David Beans
David Rook
David Schmetterling
DeAndria Gutzmer
Debra Dawson
Donna Erickson
Doug Lawrence
Elizabeth Erickson
Ellen Buchanan
Ellie Steinberg
Emily Fisher
Frank Walker
Chase Jones
Heather McMilin
Heidi McDonald
Jason Kinseth
Jeffrey Braun
Jeremy Drake
Jim Barber
Jim Marks
John Rimel
Julie Ehlers
Kate Kuykendall
Kathleen Marks
Katie Deuel
KD Dickinson
Kevin DePuy
Kristin King-Ries
Laina Hill
Lisa Bickell

Lucas Dupuis
Maria Chesnut
Marilyn Marler
Marnie Criley
Martha Williams
Martha H Newell
Michael Settevendemie
Michelle Levitus
Molly Bradford
Nancy Seldin
Nathan Richmond
Nicole Rieker
Nikki Robb
Rick Larew
Ryan Shaffer
Steve Schultz
Steven Zellmer
Sue Neff

Volunteers

Abe Lowder
Ally Mueller
Amanda Ceaser
Amanda Preston
Amber McLane
Arthur Gambert
Audrey Burns
Becca Boslough
Beth Youngblood
Beverly McNamara
Brandon Smith
Brent Taylor
Brian Derry*
Catherine Ipsen
Chelsea Paulson
Chloe House
Chris Populus

Chris Sand
Cooper Myers
Corey Sutter
Dalton Swan
Damian Mast
David Schmetterling*
Deb Dawson
Denver Anderson
Devin Maves
DJ Mermaid
Dory Lerew
Drew Rieker
Emily Pittis
Eric Becker
Erin O'Leary
Francisco "Pancho" Quezada
Gabe King
Gil & the Spills
Gustave Muhs
Heather Eastlick
Ignas Mikalauskas
Jacob Folden
Jacob Schoenherr
Jamie Blum
Jennifer Edwards
Jessica Catron
Jim Brock
John Filkins
John Nettles
Josh Friend
Karen Slobod
Kate Kuykendall*
Katelyn Dickensheets
Kathryn Downie
Katie Bell
Kyle Kankelborg
Laice Dedrick

Leah Werner
Lesley Washburn
Local Yokel
Loreen Green
Lynn Purl
"Mac" McGregor
Maria Chesnut*
Marilyn Marler
Mary Ann Bonjourni
Matt Hamlin
Michael Settevendemie*
Mike Avery
Mike Devlin
Missoula International School
Nate Braun
Nick James
Nick Nelson
Nick Tronrud
Nicole Rieker**
Nora Rye
Norman Fry
Paul Hill
Robert Howe
Robert Oscar Walker
Sam Dugdale
Scot Herries*
Scott Llewellyn
Shawn Frisbie
Spencer Nicholson
Stellan Bechtold
Talbot Home for Boys
Tim Stone
Travis Brakefield
Tristin Flint
Winston Bull
Yvonne Sorovac
ZACC

Board of Directors

Julie Ehlers - President
Brent Taylor - Vice President
Catherine Ipsen - Secretary
Daniel Hansen - Treasurer
Jesse Jaeger
Joe Jensen
Marnie Criley
Nate Richmond
Rob Lindner
Steve Schultz

Staff

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Sarah Marker

Operations Coordinator
Katie Neskey

Community Engagement Manager
Jeremy Drake

Work Programs Coordinator
Robert Howe

Development Coordinator
Kristin King-Ries

Store Manager
Simon Detar

Assistant Store Managers
Bob Whitney Yvonne Sorovac

Reuse Specialists
Andy Erickson Brandon Skelton
Chuck Jarasek Dave Lusk
Debra Dawson Eli Roberts
Jesse Linton Keenan Weatherford
Paul Hill

Chief Upcycling Engineer
Mike Doerner

Grand Poobah of Special Projects
Steve Nelson

Pick Ups Coordinator
John Powers

Deconstruction Manager
Jason Nuckolls

Deconstruction Site Supervisor
Jason Borchers

Deconstruction Specialists
Chad Brown Dustin Barnes
Frank Big Man Jesse Armstrong
Jonathan Giese Josh Uecker