

ANNUAL REPORT / 2018





2018 was the year of **ALL IN** at **Home ReSource**. We focused on how to best use what we've got, from toilets to socket wrenches to social capital, from gallons of paint to gallons of passion, stacks of skills, and a store and programs that touch over half of Missoula households each year.

We have always addressed current, critical environmental and social issues with our retail operation. But in 2018, we intentionally addressed those issues with education and advocacy that reach more broadly into our community and further into the future, systemically helping to ensure a tomorrow as vital with possibility and richness as any other moment in time. Our store and programs work together as an integrated model of sustainability for maximum community impact.

- Our retail store is reducing waste, employing people, selling affordable materials, and offering a green business model nearly every day of the year
- We are providing jobs with dignity and meaning to folks from all walks of life and teaching job skills to all staff
- We are creating, promoting, and propagating waste reduction and community engagement systems that build a better tomorrow
- We are educating, empowering, and inspiring the changemakers of tomorrow
- We are building community every day!

We don't do it because we are making wheelbarrows full of money. We do it because it makes a difference - because people are empowered to find jobs and affordably improve their living spaces, inspired to make art and craft, because it builds community and helps us all reduce our carbon footprint, and because so many of our customers and program participants smile, even on the rainiest of days, and say "Thank you."

Thank you, **Home ReSource** community.
We couldn't do it without you.

RETAIL STORE

FOR 16 YEARS

we've been building community in

Missoula by democratizing home improvement and celebrating reuse, diverting about 900 tons of materials from the landfill each year, and selling all kinds of reusable building materials like doors, windows, ceiling fans, garden supplies, tools, paint, pavers, lumber, lawn chairs and more. 2018 was no different - we moved nearly 2.5 tons of material each of the 360 days we were open and were voted **"BEST GREEN BUSINESS"** for the **4TH YEAR IN A ROW**.


THANKS FOR PLAYING A PART IN THAT.

20,428
TRANSACTIONS FOR
\$5 OR LESS

\$5
MOST COMMON
SALE AMOUNT

**NUMBER
OF TRANSACTIONS**
45235

888.69
TONS
OF MATERIALS
DIVERTED FROM
THE LANDFILL
IN **2018**

= 
493.7
SUBARU OUTBACKS

OR



263,316.5
FULL GROWLERS

\$18.82
AVERAGE SALE



ZERO WASTE

ZERO BY FIFTY the Zero Waste plan we authored with the City Office of Energy & Climate Action was **unanimously adopted** by City Council in August 2018 after more than two years of hard work. This plan outlines specific pathways and actions that will lead our community to 90% waste reduction by 2050. At the same time, Missoula County Public Schools Trustees voiced support for the district-wide Zero Waste plan that we created after hosting listening sessions with dozens of teachers and students.

Alongside these actions at the city and school district levels, our private-sector partners at Logjam Presents went Zero Waste at all three of their concert venues, leading them to win the first-ever Zero Waste Trailblazer award at our annual benefit auction.

90%
WASTE REDUCTION BY
2050

EDUCATION

ZWAP! was designed to help young Missoulians think more critically about materials - where they come from and where they go - and to invite them to join our community effort to reduce waste. It's grown from a two-class experiment to something we hope to be able to offer educators statewide in the near future. We have fielded queries from as far away as Chicago, IL and Harrisonburg, VA about the ZWAP! curriculum, and we couldn't be more proud of all the Zero Waste Ambassadors you've helped us inspire.

After reaching students across 31 classes in 2017, ZWAP! reached a new high in 2018 when it won a sustainability education award from the Montana Environmental Educators Association. Alongside this awesome award, Kim Johnson of Franklin Elementary won the award of grooviest, greenest, ZWAPiest 5th grade teacher in town with her launch of MCPS's first-ever Zero Waste Classroom.

610
STUDENTS IN 2018



2018
SUSTAINABILITY
EDUCATION AWARD
Montana Environmental Educators Association





WORK PROGRAMS

29 PEOPLE facing barriers to employment gained job skills, individualized support from a mentor, and a professional reference while in our Work Programs in 2018. Ten of these participants were Missoula teens in our Youth Internship Program, including two recently arrived refugee youth who came to us through a partnership with the International Rescue Committee. Our goal for these programs is to provide every participant with dignity and respect, teach them transferable reuse and retail skills, build confidence, and nurture their sense of self and community.

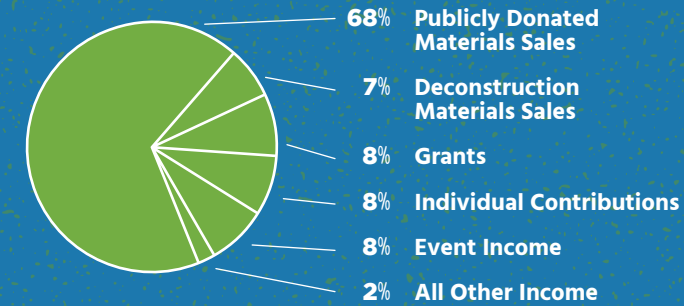
VOLUNTEERS **242** | HOURS **3113**

MATERIALS GIVING

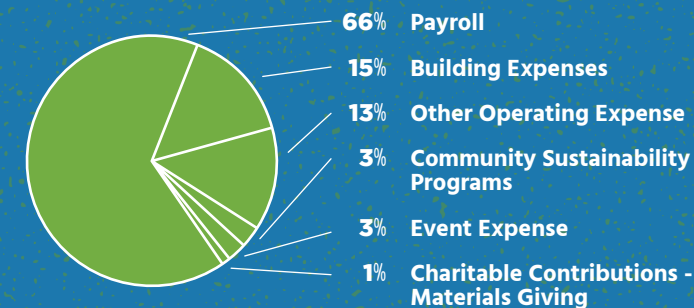
GIVING BACK to our generous community is important to us, so our Materials Giving program donates free or reduced price materials to nonprofits, schools, and community events. In 2018 we processed 447 Materials Giving transactions worth over \$8,000 and supplied groups around town with lumber, nails, filing cabinets, light fixtures, drawer pulls, lawn chairs, tile, paint, faucets, mirrors, shelving, and a little **Home ReSource** love.

FINANCIALS / 2018

INCOME / 1.4 MILLION



EXPENDITURE / 1.3 MILLION



94% OF EXPENSES SPENT LOCALLY

STAFF

KATIE DEUEL - Executive Director
SIMON DETAR - Store Manager
SARAH MARKER - Finance & Human Resource Manager
JEREMY DRAKE - Community Engagement Manager
MATT MUHSAM - Operations Development Manager
YVONNE SOROVACU - Assistant Store Manager
BOB WHITNEY - Assistant Store Manager
KATIE NESKEY - Operations Coordinator
TYLYN NEWCOMB - Development Coordinator
STEVE NELSON - Grand Poobah of Special Projects
JOHN POWERS - Pick Ups Coordinator

REUSE SPECIALISTS

DEB DAWSON
PAUL HILL
JOE MCREYNOLDS
BRANDON SKELTON
JESSIE DAVENPORT
ANDY ERICKSON
BRODY KLEMER
ELI ROBERTS
GENARO ROSCITI
ROBERT EARTHBOY
AARON KINYON
RHIANNON ROOS
ELLA KURTZ
MIKE DOERNER
-
JESS GREENBAUM - Work Programs Practicum Student
KATIE ANDERSON - Energy Corps Service Member
ERIKA BERGLUND - 2018 Volunteer of the Year

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Erin Steele
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Gayle Faath
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Grace Brogan
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Heather Nicholson
Helen Ralston-Clemmer
Home ReSource Customers
Ida Bastioens
Jaimie Stevenson
Jake Hanson
James Grant
Jan & Keith Catron
Jeffrey DeWitt
Jen Leutzing
Jenn Clary & Heather McMillin
Jenna Regan Drake
Jennifer Thomas-Adams
Jeremy Drake & Jessica Catron
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Jesse & Natalie Jaeger
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Stephanie Potts
Stephanie Wallace
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The Runner's Edge
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