


# Home ReSource 2013 Annual Report



[www.homesresource.org](http://www.homesresource.org)



# FROM THE EXECUTIVE DIRECTOR



I started as Executive Director in May, and less than a year into my new position I know that I have dipped into one of the greatest currents in the Headwaters State, one that increases the prosperity and resilience of the larger community through which it flows. An ecologist by training, I recognize that Home ReSource has the elements of a well-functioning system. Healthy systems are self-sustaining; the pieces interact in such a way that the system responds to changes and becomes stronger and more effective; and the ability of the system to adapt and interact positively with adjacent systems makes the whole truly greater than the sum of the parts.

Executive Director Katie Devel,  
Spontaneous Construction 2013

In our triple bottom-line business, we don't just measure success by the hundreds of thousands of dollars we help keep in the local economy. We measure success by a variety of benchmarks – the estimated tons of materials we keep out of the dump (1500 tons in 2013); the greenhouse gasses we keep out of the atmosphere by providing locally-sourced reused materials; the jobs, opportunities, and training we offer, and the hundreds of donations to local organizations and charities.

The store continues to receive materials donations that are soon reused in homes and businesses. Through that process, Home ReSource materials provide work for 25 store employees and at least as many regular volunteers, enriching lives with job skills training and meaningful employment. Our Deconstruction service salvaged over 46 structures while employing an additional eight people. This year we have added several new staff members, upgraded our accounting systems and store infrastructure, significantly enhanced safety and security for employees and customers, and made great strides towards offering livable wages and benefits.

A friend of Home ReSource recently shared this story with us: "I took a damaged window that was truly not reusable to the Missoula Landfill. While there, no less than four unrelated individuals stopped me to ask if I knew about Home ReSource." That's the kind of community we have, and we are proud to be a part of it. We are watching out for each other, keeping it local, donating what we can, getting what we need, honoring our heritage, protecting resources, and helping build a vibrant and sustainable economy into the future.



# FINANCIAL REPORT

As a triple bottom line, non-profit business, Home ReSource generates more than just money. Our “accounting” reconciles the social and environmental impact that we have as well as the economic. We are happy to report that 2013 was a great year for Home ReSource across all our bottom lines (see the rest of the annual report), including the finances. The steady income stream from the store and our burgeoning deconstruction program allowed us to pay off an old loan, update some equipment and make considerable progress towards our goal of offering a living wage/benefit package to all our employees. We did all this with relatively little income from fund-raising, but don’t let that suggest that it wasn’t without the incredible support and generosity of our community, whether donating money, time, materials, ideas or just giving our hard workers a smile at the right moment.



Though we are self-sustaining with our basic expenses, we welcome donations to support our educational, charitable, and work programs. Home ReSource donated over \$6,000 worth of materials to other organizations that contribute to keeping our community strong and vibrant as well. We also provided educational programs and internships to over 150 individuals.



## INCOME


Decon \$208,000  
Store \$610,000  
Events \$33,000  
Contributions \$11,000

## EXPENSES

Decon \$186,700  
Store \$520,800  
Events \$17,000  
Admin \$21,000



# THE STORE



It's not hard to notice improvements in the store over the last year. Our warehouse is cleaner, safer, more organized and more customer-friendly. We've updated and expanded our merchandise storage, and with the help of our work program participants we improved signage, pricing, and general organization throughout the store, contributing to our biggest year in sales. We've also made great strides in areas that aren't as noticeable: developing and implementing safety protocols, increased staff development with monthly in-house trainings and updated our point-of-sale system. We accomplished all of this while still keeping basic items at the same affordable prices as the day we opened. It's hard to keep track of all the amazing things that happen in one day here at Home ReSource, but looking back over an entire year, we are truly astonished.

Thank you to all who have contributed to the cycle.

~Simon Detar, Store Manager





# DECONSTRUCTION

This has been the best year ever for Home ReSource's Deconstruction program. With the building industry on an upswing and reuse on the rise, we proudly completed over 40 residential and commercial deconstructions, keeping six deconstruction workers consistently busy. Meeting and educating new clients and contractors and strengthening relationships with old friends has kept a steady flow of materials coming off of our trucks and getting a new life in your homes and businesses. Some of these materials came out of historic buildings like the Wilma theater and the Babbs apartments, while others came from dirty Southside garages, midtown commercial spaces, and homes. We even deconstructed an entire Western Montana ranch. Materials from these projects never were garbage, and we kept them out of the dump.

Deconstruction Manager Jason Nuckolls has this to say: "As my first year as Deconstruction Manager comes to end, I would like to say that I am very proud of our organization and the team of staff, board members, volunteers, managers, clients, and customers who keep Home ReSource's mission moving forward."





# PROGRAMS



2013 was a growth year for the Work Programs. We clarified learning objectives and ways to support those objectives. Our AmeriCorps VISTA laid the groundwork for these improvements by increasing administrative infrastructure. Staff member Evan Smith became Work Programs Coordinator in May, and he has continued to improve our tracking processes, cultivated new partnerships while enhancing old ones, and laid out a clear pathway of progression for volunteers and work program participants to gain valuable skills and workplace experiences.

In 2013 we had a total of 34 work program participants, and the greater Missoula community donated a total of 3,672 volunteer hours to help make our operation run smoothly.

This year's Spontaneous Construction and Benefit Auction continued our track record of successful community events.

Spontaneous Construction 2013 had twenty-three teams, three food vendors, six demonstrations by sustainable local businesses, a deejay from our local community radio station, and a lively awards ceremony. All contestants received prizes graciously donated by 63 local businesses. And the event was covered in The Missoulian, The Missoula Independent, the Montana Kaimin, and by KPAX-TV.

Twelve winning pieces from Spontaneous Construction were selected for our Benefit Auction, and those items were put on display for the month of October in two prominent locations in downtown Missoula. At the conclusion of the auction, Home ReSource netted \$15,000.

# EVENTS





21st Century Materials  
 Aaron & Caitlin Derry  
 Aaron Pirwitz  
 Ace Hardware  
 Adam Rys-Sikora  
 Adelaide Every  
 Advertiser Printing, Inc.  
 Aerie School of Backcountry Medicine  
 Aimee Miklovic  
 Alameda's Hot Springs Retreat  
 Alderwood Estate and Loan  
 ALPS  
 American Made Tattoo  
 Amie Thurber  
 Amy Corbin  
 Anderson Family  
 Andrea Davis  
 Andrew Parker  
 Andy Lennox  
 Andy Smetanka  
 Anita Doyle  
 Ann Quirk  
 Ann Vander Meer  
 Arrowleaf Construction  
 Axmen  
 Barbara Chenoweth  
 Barbara Morrison  
 Beaudette Consulting Engineers  
 Bella Sauvage  
 Bernice's Bakery  
 Beth Berlin  
 Betties Divine  
 Big Sky Brewing  
 Biga Pizza  
 Bitterroot Flower shop  
 Bitterroot Gymnastics  
 Black Coffee Roasting Company  
 Bob Oaks  
 Bob Kennet  
 BoomSwagger  
 Boys & Girls Clubs of Missoula  
 Brenda Nicholson  
 Brian and Kathy Derry  
 Brian Blunt  
 Brian Langton  
 Bridge Pizza  
 Bruce Miklus  
 Butterfly Herbs  
 Caffè Dolce  
 Carl Posewitz  
 Carole DeMarinis  
 Casey Charles  
 Catherine Ipsen  
 Cedar Mountain Software  
 Charles Finn  
 Charley and Jeanne Rothenbuecher

Cherie Garcelon  
 Chic Harbine  
 Chris Chitty  
 Chris Hindoién  
 Christine Brocks and Pat Abbe  
 Circle Square Second Hand  
 Claire Emery Art and Illustration  
 Clark Fork Organics  
 Community Service Program  
 Community Hospital Foundation  
 Dale & Lisa Bickell  
 Dale and Deb Bahnmaier  
 Damian Mast  
 Dave Martin  
 David Beans  
 David Schmetterling  
 Deb Fassnacht  
 Decker Family  
 Dick & Bobbiejo Wolff  
 Doug Lawrence  
 Ear Candy Music  
 Edgell Building and Development  
 Ellen Buchanan  
 Emily Lincoln  
 Energetechs  
 Eric Adams  
 Eric Weckenbrocker  
 Eustance Pack and Tack  
 Experience Works  
 Fasteners Inc.  
 First Security Bank  
 Fran's Second Hand  
 Freestone  
 Gabby & Ashley Grant  
 Garden City Harvest  
 Gary Linton  
 Gates Watson  
 Geoff Foote  
 Glen Bausman  
 Glenn Krisel  
 Gordon Construction  
 Greg Weber  
 Grizzly Liquor  
 HB Enterprises  
 Heather Harp  
 Heather McMillin & Jennifer Clary  
 Hellgate Cyclery  
 Heritage Timber  
 Hide & Sole  
 House Design Studio  
 HUB International  
 Jason Kindseth  
 Jason Lucas  
 Jeannie Painter  
 Jeannie Siegler  
 Jeff Kooris

Jeff Crouch  
 Jeff Wilson  
 Jennifer Edwards  
 Jennifer Savage  
 Jeremy Moran  
 Jerry Wolhart  
 Jill Perelman  
 JKL Electrical  
 Joe Jensen  
 John Krempel  
 John Lentz  
 John Thompson & Kathy Rogers  
 Joyce Hocker  
 Julie & Vinnie Pavlish  
 Justin & Jennifer Anthony  
 Justin Bancale  
 Karen & John Rimel  
 Karen Johnson  
 Karl Jones  
 Kate Kuykendall  
 Katherine Foley  
 Kathy Abarr  
 Keith and Martha Yale  
 Kent Means  
 Kent Perelman & Mary Schaffer  
 Kettlehouse  
 Kevin and Alli DePuy  
 Kristy Johnston  
 Larry Simkins  
 Layne Rolston  
 Leah Morrow  
 Lennox Craftsmen  
 Levi McFadden  
 Lewis and Clark Trail Adventures  
 Libby and Roger Smith  
 Lifeline Dairy  
 Linda Pritzker  
 Linda Tracy  
 Lisa Hensley  
 Liz Dye  
 Lucas Dupuis  
 Missoula County Public Schools  
 M.L. Rooney  
 Marc Moss  
 Marchie's Nursery  
 Maria Chesnut  
 Marilyn Marler  
 Mark & Suzy Estep  
 Matt Hisel  
 Max Bauer  
 Melody Bryan  
 Michael Settevendemie  
 Mike Foust  
 Missoula Art Museum  
 Missoula Copy Center  
 Missoula Downtown Association

Missoula Independent  
 Missoula in Motion  
 Montana Natural History Center  
 Montana Radio Company  
 Monte Dolack Gallery  
 Moon-Randolph Homestead  
 Mostard Construction  
 Murdoch's Missoula  
 NAK Designs  
 Naturalist Mercantile  
 Nicole Marshall  
 Pat Lawler  
 Peg & Gene Simon  
 Peter Lambros  
 Porche Riley  
 Portico Real Estate  
 Premier Paints  
 Rachel Stevens  
 Red Rooster  
 Rich Schaub  
 Rick Nash  
 Rick Wishcamper  
 Rita and John Sommers-Flanagan  
 Ronni Flannery  
 Rory Page  
 Ryan Shaffer  
 Scot Herries  
 Shakespeare & Co.  
 Shane Clouse  
 Shane McMahon  
 Sheena Comer-Winterer  
 Smooth Moves Montana  
 St. Patrick Hospital & Health Foundation  
 Stacey Miller  
 Stacy McCarthy  
 Stephanie Wood  
 Steve Egli  
 Steve Loken  
 Steve Schultz  
 Sweet Pea Sewer & Septic  
 Ted Rogers  
 Terre Meinershagen  
 Terry & Ruth Burke  
 Terry Davenport  
 The Book Exchange  
 The Flower Bed  
 The Girls Way  
 The Green Light  
 The Pearl Café  
 The Red Bird  
 The Runner's Edge  
 The Trailhead  
 The Treasure Chest  
 Tim & Sylva Stone  
 Tipi Rock Therapy  
 Tom Ernst

Tom Power  
 Tom Roberts & Lindsey Richards  
 Tony Moretti  
 Traci Sylte  
 Trisha & Eric Rasmussen  
 Tyson Miller  
 Upcycled  
 Vicki Watson  
 W. Hugh Chenoweth  
 Walter Redfield  
 Warren Ramer  
 WeTrade Network  
 WEX  
 Wheat Montana  
 Willis and Caroline Kurtz  
 ZACC  
 Zilla State  
 Zoo City Apparel

Some remarkable  
 people departed  
 Home ReSource  
 in the past year -  
 Greg Zugay, Dusty  
 Hutchins, Hannah  
 Kooistra, Jim Willett,  
 Jack Rowan, and  
 Lauren Varney.  
 All of them helped  
 make Home ReSource  
 what it is today.

THANKS

www.homeresource.org





# Home ReSource

A Building Materials Re-Use Center

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