

# Home ReSource 2013 Annual Report



[www.homesource.org](http://www.homesource.org)

# FROM THE EXECUTIVE DIRECTOR



I started as Executive Director in May, and less than a year into my new position I know that I have dipped into one of the greatest currents in the Headwaters State, one that increases the prosperity and resilience of the larger community through which it flows. An ecologist by training, I recognize that Home ReSource has the elements of a well-functioning system. Healthy systems are self-sustaining; the pieces interact in such a way that the system responds to changes and becomes stronger and more effective; and the ability of the system to adapt and interact positively with adjacent systems makes the whole truly greater than the sum of the parts.

Executive Director Katie Deuel,  
Spontaneous Construction 2013

In our triple bottom-line business, we don't just measure success by the hundreds of thousands of dollars we help keep in the local economy. We measure success by a variety of benchmarks – the estimated tons of materials we keep out of the dump (1500 tons in 2013); the greenhouse gasses we keep out of the atmosphere by providing locally-sourced reused materials; the jobs, opportunities, and training we offer, and the hundreds of donations to local organizations and charities.

The store continues to receive materials donations that are soon reused in homes and businesses. Through that process, Home ReSource materials provide work for 25 store employees and at least as many regular volunteers, enriching lives with job skills training and meaningful employment. Our Deconstruction service salvaged over 46 structures while employing an additional eight people. This year we have added several new staff members, upgraded our accounting systems and store infrastructure, significantly enhanced safety and security for employees and customers, and made great strides towards offering livable wages and benefits.

A friend of Home ReSource recently shared this story with us: "I took a damaged window that was truly not reusable to the Missoula Landfill. While there, no less than four unrelated individuals stopped me to ask if I knew about Home ReSource." That's the kind of community we have, and we are proud to be a part of it. We are watching out for each other, keeping it local, donating what we can, getting what we need, honoring our heritage, protecting resources, and helping build a vibrant and sustainable economy into the future.



# FINANCIAL REPORT

As a triple bottom line, non-profit business, Home ReSource generates more than just money. Our “accounting” reconciles the social and environmental impact that we have as well as the economic. We are happy to report that 2013 was a great year for Home ReSource across all our bottom lines (see the rest of the annual report), including the finances. The steady income stream from the store and our burgeoning deconstruction program allowed us to pay off an old loan, update some equipment and make considerable progress towards our goal of offering a living wage/benefit package to all our employees. We did all this with relatively little income from fund-raising, but don't let that suggest that it wasn't without the incredible support and generosity of our community, whether donating money, time, materials, ideas or just giving our hard workers a smile at the right moment.



Though we are self-sustaining with our basic expenses, we welcome donations to support our educational, charitable, and work programs. Home ReSource donated over \$6,000 worth of materials to other organizations that contribute to keeping our community strong and vibrant as well. We also provided educational programs and internships to over 150 individuals.



## INCOME

Decon \$208,000  
Store \$610,000  
Events \$33,000  
Contributions \$11,000

## EXPENSES

Decon \$186,700  
Store \$520,800  
Events \$17,000  
Admin \$21,000

# THE STORE

A man with a beard, wearing a green jacket and blue jeans, is smiling and gesturing towards a large wooden workbench in a warehouse. The workbench is made of dark wood with a light-colored wooden top. In the background, there are shelves with various items and a person working at a desk.

It's not hard to notice improvements in the store over the last year. Our warehouse is cleaner, safer, more organized and more customer-friendly. We've updated and expanded our merchandise storage, and with the help of our work program participants we improved signage, pricing, and general organization throughout the store, contributing to our biggest year in sales. We've also made great strides in areas that aren't as noticeable: developing and implementing safety protocols, increased staff development with monthly in-house trainings and updated our point-of-sale system. We accomplished all of this while still keeping basic items at the same affordable prices as the day we opened. It's hard to keep track of all the amazing things that happen in one day here at Home ReSource, but looking back over an entire year, we are truly astonished.

Thank you to all who have contributed to the cycle.

~Simon Detar, Store Manager





# DECONSTRUCTION

This has been the best year ever for Home ReSource's Deconstruction program. With the building industry on an upswing and reuse on the rise, we proudly completed over 40 residential and commercial deconstructions, keeping six deconstruction workers consistently busy. Meeting and educating new clients and contractors and strengthening relationships with old friends has kept a steady flow of materials coming off of our trucks and getting a new life in your homes and businesses. Some of these materials came out of historic buildings like the Wilma theater and the Babbs apartments, while others came from dirty Southside garages, midtown commercial spaces, and homes. We even deconstructed an entire Western Montana ranch. Materials from these projects never were garbage, and we kept them out of the dump.

Deconstruction Manager Jason Nuckolls has this to say: "As my first year as Deconstruction Manager comes to end, I would like to say that I am very proud of our organization and the team of staff, board members, volunteers, managers, clients, and customers who keep Home ReSource's mission moving forward."



# PROGRAMS



2013 was a growth year for the Work Programs. We clarified learning objectives and ways to support those objectives. Our AmeriCorps VISTA laid the groundwork for these improvements by increasing administrative infrastructure. Staff member Evan Smith became Work Programs Coordinator in May, and he has continued to improve our tracking processes, cultivated new partnerships while enhancing old ones, and laid out a clear pathway of progression for volunteers and work program participants to gain valuable skills and workplace experiences.

In 2013 we had a total of 34 work program participants, and the greater Missoula community donated a total of 3,672 volunteer hours to help make our operation run smoothly.

This year's Spontaneous Construction and Benefit Auction continued our track record of successful community events.

Spontaneous Construction 2013 had twenty-three teams, three food vendors, six demonstrations by sustainable local businesses, a deejay from our local community radio station, and a lively awards ceremony. All contestants received prizes graciously donated by 63 local businesses. And the event was covered in The Missoulian, The Missoula Independent, the Montana Kaimin, and by KPAX-TV.

Twelve winning pieces from Spontaneous Construction were selected for our Benefit Auction, and those items were put on display for the month of October in two prominent locations in downtown Missoula. At the conclusion of the auction, Home ReSource netted \$15,000.

# EVENTS





21st Century Materials  
Aaron & Caitlin Derry  
Aaron Pirwitz  
Ace Hardware  
Adam Rys-Sikora  
Adelaide Every  
Advertiser Printing, Inc.  
Aerie School of Backcountry Medicine  
Aimee Miklovic  
Alameda's Hot Springs Retreat  
Alderwood Estate and Loan  
ALPS  
American Made Tattoo  
Amie Thurber  
Amy Corbin  
Anderson Family  
Andrea Davis  
Andrew Parker  
Andy Lennox  
Andy Smetanka  
Anita Doyle  
Ann Quirk  
Ann Vander Meer  
Arrowleaf Construction  
Axmen  
Barbara Chenoweth  
Barbara Morrison  
Beaudette Consulting Engineers  
Bella Sauvage  
Bernice's Bakery  
Beth Berlin  
Betties Divine  
Big Sky Brewing  
Biga Pizza  
Bitterroot Flower shop  
Bitterroot Gymnastics  
Black Coffee Roasting Company  
Bob Oaks  
Bob Kennet  
BoomSwagger  
Boys & Girls Clubs of Missoula  
Brenda Nicholson  
Brian and Kathy Derry  
Brian Blunt  
Brian Langton  
Bridge Pizza  
Bruce Miklus  
Butterfly Herbs  
Caffe Dolce  
Carl Posewitz  
Carole DeMarinis  
Casey Charles  
Catherine Ipsen  
Cedar Mountain Software  
Charles Finn  
Charley and Jeanne Rothenbuecher

Cherie Garcelon  
Chic Harbine  
Chris Chitty  
Chris Hindoien  
Christine Brocks and Pat Abbe  
Circle Square Second Hand  
Claire Emery Art and Illustration  
Clark Fork Organics  
Community Service Program  
Community Hospital Foundation  
Dale & Lisa Bickell  
Dale and Deb Bahnmaier  
Damian Mast  
Dave Martin  
David Beans  
David Schmetterling  
Deb Fassnacht  
Decker Family  
Dick & Bobbiejo Wolff  
Doug Lawrence  
Ear Candy Music  
Edgell Building and Development  
Ellen Buchanan  
Emily Lincoln  
Energetechs  
Eric Adams  
Eric Weckenbrocker  
Eustance Pack and Tack  
Experience Works  
Fasteners Inc.  
First Security Bank  
Fran's Second Hand  
Freestone  
Gabby & Ashley Grant  
Garden City Harvest  
Gary Linton  
Gates Watson  
Geoff Foote  
Glen Bausman  
Glenn Krisel  
Gordon Construction  
Greg Weber  
Grizzly Liquor  
HB Enterprises  
Heather Harp  
Heather McMilin & Jennifer Clary  
Hellgate Cyclery  
Heritage Timber  
Hide & Sole  
House Design Studio  
HUB International  
Jason Kindseth  
Jason Lucas  
Jeannie Painter  
Jeannie Siegler  
Jeff Kooris

Jeff Crouch  
Jeff Wilson  
Jennifer Edwards  
Jennifer Savage  
Jeremy Moran  
Jerry Wolhart  
Jill Perelman  
JKL Electrical  
Joe Jensen  
John Krempel  
John Lentz  
John Thompson & Kathy Rogers  
Joyce Hocker  
Julie & Vinnie Pavlish  
Justin & Jennifer Anthony  
Justin Bancale  
Karen & John Rimel  
Karen Johnson  
Karl Jones  
Kate Kuykendall  
Katherine Foley  
Kathy Abarr  
Keith and Martha Yale  
Kent Means  
Kent Perelman & Mary Schaffer  
Kettlehouse  
Kevin and Alli DePuy  
Kristy Johnston  
Larry Simkins  
Layne Rolston  
Leah Morrow  
Lennox Craftsmen  
Levi McFadden  
Lewis and Clark Trail Adventures  
Libby and Roger Smith  
Lifeline Dairy  
Linda Pritzker  
Linda Tracy  
Lisa Hensley  
Liz Dye  
Lucas Dupuis  
Missoula County Public Schools  
M.L. Rooney  
Marc Moss  
Marchie's Nursery  
Maria Chesnut  
Marilyn Marler  
Mark & Suzy Estep  
Matt Hisel  
Max Bauer  
Melody Bryan  
Michael Settevendemie  
Mike Foust  
Missoula Art Museum  
Missoula Copy Center  
Missoula Downtown Association

Missoula Independent  
Missoula in Motion  
Montana Natural History Center  
Montana Radio Company  
Monte Dolack Gallery  
Moon-Randolph Homestead  
Mostard Construction  
Murdoch's Missoula  
NAK Designs  
Naturalist Mercantile  
Nicole Marshall  
Pat Lawler  
Peg & Gene Simon  
Peter Lambros  
Porche Riley  
Portico Real Estate  
Premier Paints  
Rachel Stevens  
Red Rooster  
Rich Schaub  
Rick Nash  
Rick Wishcamper  
Rita and John Sommers-Flanagan  
Ronni Flannery  
Rory Page  
Ryan Shaffer  
Scot Herries  
Shakespeare & Co.  
Shane Clouse  
Shane McMahon  
Sheena Comer-Winterer  
Smooth Moves Montana  
St. Patrick Hospital & Health Foundation  
Stacey Miller  
Stacy McCarthy  
Stephanie Wood  
Steve Egli  
Steve Loken  
Steve Schultz  
Sweet Pea Sewer & Septic  
Ted Rogers  
Terre Meinershagen  
Terry & Ruth Burke  
Terry Davenport  
The Book Exchange  
The Flower Bed  
The Girls Way  
The Green Light  
The Pearl Café  
The Red Bird  
The Runner's Edge  
The Trailhead  
The Treasure Chest  
Tim & Sylva Stone  
Tipi Rock Therapy  
Tom Ernst

Tom Power  
Tom Roberts & Lindsey Richards  
Tony Moretti  
Traci Sylte  
Trisha & Eric Rasmussen  
Tyson Miller  
Upcycled  
Vicki Watson  
W. Hugh Chenowith  
Walter Redfield  
Warren Ramer  
WeTrade Network  
WEX  
Wheat Montana  
Willis and Caroline Kurtz  
ZACC  
Zilla State  
Zoo City Apparel

Some remarkable people departed Home ReSource in the past year - Greg Zugay, Dusty Hutchins, Hannah Kooistra, Jim Willett, Jack Rowan, and Lauren Varney. All of them helped make Home ReSource what it is today.

**THANKS**

[www.homeresource.org](http://www.homeresource.org)

donat  
materials  
here



**Home ReSource**

A Building Materials Re-Use Center

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